

Message Text

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17

ACTION EA-14

INFO OCT-01 ISO-00 AID-20 CIAE-00 COME-00 EB-11 FRB-03

INR-11 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 SP-03

CIEP-03 LAB-06 SIL-01 OMB-01 NSC-07 SS-20 STR-08

CEA-02 AGR-20 NSCE-00 DRC-01 /152 W

----- 005776

R 030905Z SEP 74

FM AMEMBASSY TOKYO

TO SECSTATE WASHDC 4308

INFO AMCONSUL HONG KONG

AMEMBASSY TAIPEI

USLO PEKING

UNCLAS TOKYO 11382

E.O. 11652: N/A

TAGS: JA, EAGR, ECEM

SUBJECT: JAPANESE FERTILIZER EXPORTS TO CHINA

1. ACCORDING PRESS REPORTS CONFIRMED BY INDUSTRY SOURCES, CHINESE AND JAPANESE DELEGATION NOW IN PEKING HAVE BASICALLY AGREED ON QUANTITY AND PRICE OF JAPANESE FERTILIZER EXPORTS TO CHINA FOR DELIVERY FROM SEPT. 1974 THROUGH JAN. 1975. PAYMENT TO BE IN YUAN AND FORMAL AGREEMENT TO BE SIGNED NEXT WEEK.

2. AMOUNTS AND PRICES AGREED TO ARE AS FOLLOWS. FIGURES IN PARENTHESES ARE PERCENTAGE CHANGES FROM SAME PERIOD LAST YEAR.

UREA: 900,000 TONS (DOWN 20 PERCENT) AT ABOUT YEN 30,000 PER TON FOB OR ABOUT YEN 65,000 PER TON CIF (UP 100 PERCENT).

AMMONIUM SULPHATE: 200,000 TONS (DOWN 30 PERCENT) AT ABOUT YEN 30,000 PER TON FOB OR YEN 32,500 PER TON CIF (UP 100 PERCENT).

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3. ACCORDING TO INDUSTRY SOURCES, PRICE IS SOMEWHAT LOWER THAN JAPAN HAD HOPED AND QUANTITY SOMEWHAT LOWER THAN CHINA HAD BEEN REQUESTING. COMPROMISE REPORTEDLY WORKED OUT ON THAT BASIS, WITH CHINESE JUSTIFYING DEMAND FOR PRICE LOWER THAN THAT TO OTHER ASIAN COUNTRIES ON BASIS OF HAVING "SAVED" JAPANESE FERTILIZER INDUSTRY DURING WEAK MARKET PERIODS, AND JAPANESE ACCEPTING ON BASIS OF LONG TERM SUPPLIER/CUSTOMER RELATIONSHIP.
HODGSON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: EXPORTS, DATA, PRESS COMMENTS, FERTILIZERS, PRICES
Control Number: n/a
Copy: SINGLE
Draft Date: 03 SEP 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974TOKYO11382
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740243-0320
From: TOKYO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740978/aaaacnyn.tel
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Office: ACTION EA
Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
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Review Content Flags:
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Review Markings:

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30 JUN 2005

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